

★ **BUSINESS OWNERS,  
MEET THE EXPERTS!**

- Business Brokers
- M&A Advisors
- Commercial Real Estate Brokers
- Financial Advisors
- Private Equity Groups
- Insurance Companies
- Commercial/SBA Lenders
- Integration Services
- Media Production
- Title Companies
- Accounting/CPAs
- Business Attorneys
- HR/Payrol Processing
- Tax Filing
- Wealth Management
- Valuations/Appraisers
- Franchise Consultants
- Brand Identity/Digital Marketing



★ **SPONSORS/PARTNERSHIPS  
RECOMMENDED ADVISORS**



Kristi Von Woglom Davis  
Kristina.vonwoglom@regions.com



Grant Jungeblut  
gjungeblut@rockhillcap.com



Pete Vollers  
pete@pilotvaluation.com



George Kurisky  
gkurisky@jkdglaw.com



Michelle Fonseca  
MFonseca@paycor.com

**LYNN LOREM**

Jessica Lynn Rios-Almanza  
jessica@lynnlorem.com



February 7-9, 2018

**EVENT LOCATION:**

Wyndham West Houston Energy Corridor  
14703 Park Row, Houston, TX 77079

**CONTACT US:**

HoustonTABBChapter@gmail.com

TABB.ORG

**TABB WILL CONNECT  
ENTREPRENEURS  
WITH PROFESSIONALS  
for insight & tips on how to  
BUY, SELL & GROW  
BUSINESS**

with

**1 ON 1 CONSULTATIONS.**

Book 2 consultations when  
you buy your ticket online at

**TABBCONVENTION.COM**



**TICKET  
PRICES**

TABB Member \$95  
Guest Tickets \$130  
TABB Broker Member \$75



**STATE CONVENTION &  
TRADE SHOW  
FEBRUARY 7-9, 2018**



**GROW**

**BUSINESS TOGETHER**

★  
**REGISTER TODAY!**

TABBconvention.com



# ★ CHAPTER PARTICIPATION

HOUSTON, DALLAS, FORT WORTH, AUSTIN & SAN ANTONIO!

Entrepreneurs fuel growth & awareness naturally. We need to. We want to. What better way to get your company in front of the right professionals? It's all about connections, and we're here to help you make the RIGHT ones!

Levels of participation available:

- 1** **TABB EDUCATION**  
Courses available FEB 7th-8th
- 2** **EVENT SPONSORSHIP**  
Exhibit YOUR LOGO on sponsored item throughout the event
- 3** **SET UP YOUR OWN BOOTH**  
Generate leads & promote your brand
- 4** **ALL-DAY ADMISSION**  
Tickets Available!
- 5** **NETWORKING LUNCHEON**  
Can't make it all day? Join us for lunch with a private equity panel & keynote
- 6** **SPONSOR A RAFFLE PRIZE**  
Recognition without a booth!
- 7** **BIZ EXPO WORKSHOPS**  
Take advantage of up to 4 workshops!
- 8** **FREE TRADE SHOW**  
Open to general-public after 4pm

# BUYING, GROWING & SELLING BUSINESSES



It's not what you know,  
it's "WHO" you know!

## ALL-DAY ADMISSION TICKETS INCLUDE:

- Networking Buffet Breakfast
- Networking Buffet Luncheon
- Keynote Speaker
- Up-to 4 Business Workshops
- Vendor Exhibits, Trade Show & Happy Hour Mix
- (2) Raffle Tickets
- Private Equity Panel
- Commercial / SBA Panel
- Accounting / TAX Panel

## ALL DAY WORKSHOPS INCLUDE:

- Exit Strategies
- Sell Side Due Dilligence
- Managing Cash Flow
- Growing your Business
- Environmental Issues (MCE)
- Willing Buyer, Willing Seller Willing Lender?
- Private Equity Panel
- Business Brokerage in #'s
- Commercial/SBA Panel
- Buy/Sell Tax Strategies Panel
- Social Media Marketing
- Business Tune-Ups/Turn-arounds
- Cutting through the noise: Getting heard by your buyer

## ★ EDUCATION TABB CAREER PATH ACCREDITED COURSES: FEBRUARY 7TH - 8TH

This professional education is available only once a year for beginning & growing professionals in selling businesses. Courses are taught by long time career professionals with special emphasis on local Texas requirements and skills to increase fees and successful client transactions. These courses provided only by Texas Association of Business Brokers, February 7-8, 2018. Courses provide credit toward the TABB BCB (Board Certified Broker) certification.

Business Broker Boot Camp	2-Day Course	Feb 7-8	\$450
M&A Boot Camp	2-Day course	Feb 7-8	\$450
Legal Aspects of Business Brokerage	8 Hours	Feb 7	\$350
Introduction to Business Brokerage	8 Hours	Feb 7	\$350
Tax Issues of General Business Brokerage	8 Hours	Feb 8	\$350
Analyzing & Recasting Financial Statements	8 Hours	Feb 8	\$350

## ★ TABB BIZ EXPO

TABB Education Courses  
VIP Happy Hour  
Convention and Trade Show  
BIZ EXPO Workshops

February 7th – 8th  
February 8th  
February 9th  
February 9th

8am – 5pm  
6pm – 9pm  
8am – 9pm  
9am – 10am  
10:15am – 11:15am  
1:30pm – 2:30pm  
2:45pm – 3:45pm  
4:00pm – 8:30pm



Trade Show opens **FREE** to the general-public